

Annual Report 2018-2019





Our Reach

Collier

*headquarters
901 children
6 centers
25 family child care homes
1 charter school
2 partners

Desoto

253 children 3 centers

Flagler

43 children 1 center

Gadsden

9 children 1 partner

Glades

174 children 3 centers

Hardee

195 children 3 centers

Hendry

334 children 3 centers 1 partner

Highlands

481 children 7 centers 1 partner

Hillsborough

1064 children 14 centers 2 charter schools

Indian River

219 children 3 centers 1 partner

Lake

58 children 1 center

lee

31 children 1 center

Manatee

75 children 1 center

Orange 55 children

55 children 1 center

Marion

74 children

2 centers

Miami-Dade

725 children 7 centers Pasco

Manatee Hardee

Polk

Hendry

Indian

Beach

Palm Beach

140 children 2 centers

Pasco

101 children 1 center

Polk

184 children 3 centers

Putnam

252 children 4 centers

Volusia

104 children 2 centers



From the Board President

They say that strong non-profit organizations have a strong Board of Directors. That is true for RCMA

Eight Board members have been affiliated with RCMA for more than 10 years and some for even 20 years, including Richard Pringle (1996), myself (1999), and Michael T. Bayer (2000).

This commitment and consistency gives RCMA staff resources they can count on. Our Board – which includes growers, educators, business leaders and RCMA alumni – not only understands, but feels the mission. And that makes all the difference.

Our Board members, who are listed in this annual report and on our website, are the most visible volunteers in our organization. But I also want to thank all of the hundreds of parents and community members who support our child development centers, charter schools and administrative staff. Together, we make RCMA the most impactful non-profit provider of early childhood education in Florida.

- Medora Krome

From the Executive Director

The biggest news from our 2018-19 fiscal year was the funding renewal of our Early Head Start - Head Start contract. This important source comprises 25% of our revenue and allows us to serve more than 1,361 children and their families. The grant is awarded in five year cycles with renewals annually and reviews in between.

RCMA being approved for another five year cycle is a testament of Head Start's commitment to our families in rural communities and our mission-driven staff who provide quality services on a daily basis.

For many of our 1,700 staff members, their dedication is personal. We pride ourselves on hiring from within the communities we serve. This helps families connect with our staff because they know someone truly understands their situation. When you have that kind of trust, it's easy to do your job.

For all of us, the reward comes when children achieve milestones and their RCMA education helps them move out of poverty.

Thanks to all of our staff and supporters for making 2018-19 such an impactful year.

- Isabel Garcia

Our mission

RCMA opens doors to opportunities through quality child care and education from crib to high school and beyond.

Our values

compassion opportunity quality respect

Our vision

To be recognized as a national role model in preparing rural low-income children for leadership.

2



Key Facts

- 6,500 children served annually
- Ages 6 weeks to Grade 8
- Academic bilingual and bicultural curriculum for all
- 1:10 teacher to child ratio
- Charter school in Immokalee and Wimauma
- Charter schools ranked "B"

RCMA provides... Education

ducation is a key component of breaking the cycle of poverty for the children in our programs and giving them a path for academic and lifelong success.

Young children living in poverty, especially those under age 24 months, are more likely to have cognitive, behavioral and socioemotional difficulties. They have fewer positive experiences and less exposure to books, diverse cultural events and advanced technology. These children develop brains about 6% smaller than children from wealthy households and learn about 30 million fewer words by age 4 than their more affluent peers.

RCMA's early childhood education programs encourage children to laugh, play, build friendships with peers, and develop skills in preparation for kindergarten entry and beyond. RCMA is especially important

for Latino children and others from non-English speaking households, who are learning two languages as they grow and whose parents may be working long hours and have less time to devote to teaching their children skills necessary to enter kindergarten.

Studies show that the social skills that children acquire in early childhood education programs contribute to their level of success in school and later in life, and that an impoverished child who receives quality education before age 5 grows to be a benefit to society.

More than 40,000 children have gone through RCMA's programs since our founding 55 years ago. Many alumni consider RCMA a key to their academic, business and personal success.

"I am most appreciative of the Redlands Christian Migrant Association (RCMA) and their outstanding leadership. The work performed by the RCMA underscores the importance of continuing to work together to continue providing high-quality childcare and early education for children of migrant farm workers and other rural, low-income families. After all, our children are our future leaders."

William L. McDaniel, Jr.

Chairman, Collier County Board of Commissioners.

RCMA provides... Immigration Services

Because 98% of RCMA families are of Latin American descent, immigration is an important issue for many of them.

It also impacts the 6,500 children in our child development centers and charter schools. Even if the children themselves are U.S. citizens and safe from the threat of immigration proceedings, the stress passed to them by their parents and family members can cause anxiety, PTSD and other mental health problems that can hamper long-term development. By lessening the stress felt by our children at home and assuring that they are able to be raised by their parents, they are able to perform at school at their highest level.

RCMA provides free immigration services to our families as well as to community members in the 21 counties where we operate. Our Immigration Department staff of five is spread out throughout our service area and relies on referrals from staff at our child development centers and schools, who have direct contact with our families.

A first step for many families is attending one of our "Know Your Rights" workshops. Here,

they learn what searches are legally allowed, where a person may be taken if they are detained by Immigration and Customs Enforcement (ICE), the Deferred Action for Childhood Arrivals (DACA) program, and how to find low-cost, high-quality immigration assistance, among other topics.

We can then help people with Freedom of Information Act (FOIA) requests to obtain all files the government has on record for them, which can take 6 weeks to a year and be records of 500 pages or more.

We assist with family petitions to have family members living outside the United States brought to this country.

We also provide support for passport applications and renewals of legal permanent residence (green cards), read or translate documents, notarize letters, take people to appointments, and related services.

Immigration is a complex and costly issue, and there are disreputable people who charge high fees but do not provide services. We encourage people to exercise their rights to obtain legal status or citizenship and help their families and children



Key Facts

- RCMA is recognized by the Department of Justice to provide immigration services
- Majority of support is provided in Hillsborough and Polk counties
- Supports more than 1,000 people annually
- Obtaining citizenship costs people \$725-\$5,000
- Send referrals to immigration@ rcma.org or 813-707-7026



RCMA provides... Healthcare & Nutrition

CMA children primarily come from rural families that face physical and mental health challenges. These can include low pay; hazardous working conditions; crowded, substandard housing; food insecurity; families with little or no formal education; and family stress and upheaval due to migration and immigration issues.

Rural communities also lack the infrastructure needed to support health and wellness, including few options for healthy and affordable food choices, a proliferation of fast food, and limited recreational activities.

As a Head Start agency, RCMA provides not only early childhood education for school readiness but health and family well-being services.

All children receive health and development

screenings, nutritious meals, oral health services and mental health support. Parents and families also receive these wraparound services as well as parenting classes that include nutrition and health education. We partner with organizations such as hospitals, mobile dental clinics and mental health therapists. And because many of our families lack transportation, we take children and families to medical appointments when they need more intensive treatments.

Through these programs, we are able to help children and families increase consumption of fruits and vegetables, improve physical activity and develop stress reduction practices. One program, Brighter Bites, delivers fresh fruits and vegetables and includes recipes that teachers often make in the classroom.

Key Facts: - Approximately half of RCMA students are considered overweight or obese - The nearest grocery store for most RCMA families is 10 miles away - The nearest hospital for most RCMA families is 50 miles away

RCMA provides... Parenting and Literacy Classes

CMA firmly believes that parents are a child's first and most important teacher and advocate. That's why we make it a priority to find and leverage opportunities for parents to strengthen various types of skills.

All RCMA families receive a home visit upon enrolling with us, so we can assess the needs of the child and their families and offer appropriate services. We discuss the family's goals, interests, concerns or values and assess their basic needs, health and family relationships. Depending on their goals, which can range from improving their English language skills to becoming a community advocate, we can provide training and resources or refer them to community partners for things like job training, parenting education, substance abuse treatment, mental health services and other support.

One great example of a program that our families grow from, is the en FAMILIA program

in Homestead, which has provided parenting and fatherhood workshops to RCMA families and the community for more than 10 years. They focus on how to discipline with love, communicate with respect, evaluate their values and deal in an appropriate way with stress. The organization helps parents develop increased awareness about domestic violence, child abuse prevention and custody issues.

Part of supporting our parents in reaching their goals, is ensuring that parents are involved at all levels of leadership within RCMA, including our board of directors. We have 12 Parent Board Members who serve on Policy Councils representing Migrant Seasonal Head Start and Head Start/Early Head Start was well as liaisons with our charter schools. These Parent Board Members often serve as advocates with state and federal legislators, visiting Tallahassee and Washington, D.C., and attending national policy council conferences.

Key Facts:

- 585 parents participated in informational sessions and 205 of those parents graduated from our Opening Doors parenting curriculum.
- RCMA offers monthly parent meeting at all centers and schools – meetings encompass a variety of subjects aimed at helping families accomplish goals and flourish.
- 68% families received health education services
- 97% families received parenting education services



Our Board

Medora Krome

President Avocado Grower

Michael T. Baver

Vice President Labor Consultant Curran, Bayer & Associates, LLC

Larry Salustro Vice President Retired Attorney

Michael Stuart

Past President

Retired Executive FFVA

Jaime Weisinger

Vice President

Director of Community Relations

Lipman Family Farms

Retired Professor

Richard W. Pringle, P.A.

Vice President Secretary HR Manager Strayhorn and Strayhorn Law Cherrylake

Sandra L. Hightower, PHD Vice President

Early Childhood Education

William Ferrari

Treasurer Retired Executive Agriculture

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Wilma Robles-Melendez, PHD

Linda Miles-Adams

Vice President

Volunteer

Direct Marketing Management

Joaquin Perez

Professor Nova Southeastern University

Minerva Jaimes. Ed.D.

Director, Nova Southeastern University-Miami

Barbara Mainster Rollason

Retired Executive Director, RCMA

Al J. Hinson Retired Educator

Gloria Kendrick Retired Manager, RCMA

Donna Gaffnev

Volunteer, Child Advocate

Ansberto Valleio

Supervisor, College & Career Conseling Services

Parent Board Members

Policy Council Executive Commitee Members

Migrant & Seasonal Head Start

Mynor Gabriel y Gabriel President

Immokalee, FL

Malena Cuahutenango Vice President Mulberry, FL

Emig De La Cruz Secretary Plant City, FL

Francisco Santay Santay

Treasurer Immokalee, FL

Maria de la Luz Gonzalez

Parliamentarian Arcadia, FL

Head Start / Early Head Start

Hiedi White President

Carrie Johnson Vice President Moore Haven, FL Palatka, FL

Felecia McClendon

Secretary Palatka, FL

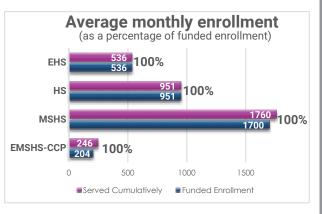
Gloria Pacheco

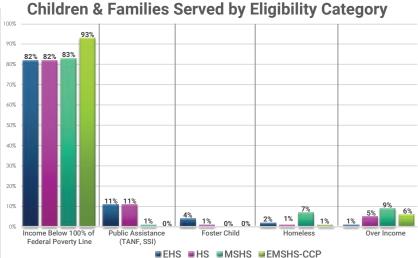
Treasurer Immokalee. FL

Head Start Statistics

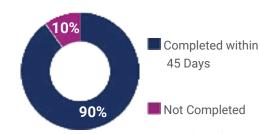
ata collected between 8/1/18 - 7/31/19 for all Head Start programs.

ata reflects staff employed, children / families enrolled and services provided.





Developmental Screenings

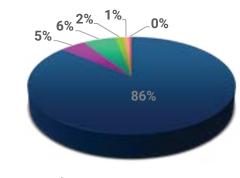


New enrolled children in 2018-2019 1624 100% Children enrolled less than 45 days 156 9.6%

Percentage of Children Served with Diagnosed Disabilities EHS 17% **EHS MSHS CCP** HS 10%

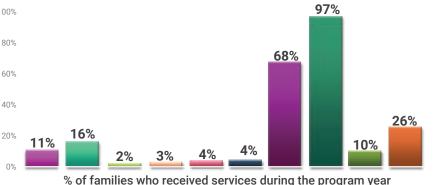


RCMA Public and Private Funds



- Grants \$64,883,483
- Donated Services & Occupancy \$3,511,140
- Charter School Revenue \$4.619.663
- Donations \$1,132,754
- Parent Fees \$761,175
- Other \$358,265

% of Families Who Received Services by Service Type



- Emergency or Crisis Intervention 11%
- English as a Second Language (ESL) Training 2%
- Job Training 4%
- Health Education 68%
- Relationship or Marriage Education 10%
- ■Housing Assistance -16% ■Adult Education - 3%
- Child Support Assistance 4% ■Parenting Education - 97%
- ■Asset Building services 26%



Our Contributors

\$500,000+

Naples Children and Education Fund

\$100.000 - \$499.999

Save the Children United Way Miami Dade Children's Services Council of Palm Beach County Board of County Commissioners, Indian River County Miami Dade Department of Human Services United Way Suncoast Southwest Florida Community Foundation The Children's Trust

\$50.000 - \$99.999

Lipman Family Farms UnidosUS United Way of Collier County

\$25,000 - \$49,999

The Bernard A. Egan Foundation, Inc. Community Foundation of Tampa Bay, Inc. John's Island Foundation, Inc. John's Island Community Service League The Spurlino Foundation A L Mailman Family Foundation

\$10.000 - \$24.999

Wish Farms David Retik Christopher Mello Foundation Quail Valley Charities, Inc. Mr. and Mrs. Larry Salustro The Richard M. Schulze Family Foundation Ag Angels Inc. United Way of Indian River Dr. and Mrs. Morgan Roberts Ms. Bland Jensen Food & Supply Source Duda & Sons, Inc. and Subsidiaries The Community Church of Vero Beach Mr. and Mrs. William Ferrari Mr. and Mrs. Bill Coats Jr. The League Club, Inc. Monte Package Company

\$5.000 - \$9.999

Florida Fruit & Vegetable Association M.E. Wilson Company, Inc. The Benevity Community Impact Fund Tim and Linda Adams Charitable Fund Mr. and Mrs. Thomas Gaffney The Patterson Foundation Florida Specialty Crop Foundation The Ferdinand & Ann Duda Foundation Mr. and Mrs. Ronald Cox Plant Food Systems, Inc. **HCBeck** Mr. and Mrs. Paul Covill Bayer CropScience - Stewardship Mabel and Ellsworth Simmons Charitable Foundation, Inc. Ag-Mart Produce, Inc. Allegany Franciscan Foundation Tampa Bay, Inc Westfield Insurance Foundation Arthrex . Inc.

\$1,000 - \$4,999

Florida Tomato Exchange The Bridge Fund Inc. Wild Goose Farms LLC Gargiulo, Inc. Construction Technology Group Foundation, Inc. Norris Family Charitable Foundation Trust Tom & Edna Campbell Fund Dr. Dale S. Kammerlohr Marvin and Norma Hathaway Foundation Florida's Natural Growers Foundation, Inc. ATP Logistics, Inc Silicon Valley Community Foundation The Alex & Agnes O. McIntosh Foundation Mr. and Mrs. Todd A. Raker Farm Credit of Central Florida, FLCA Mr. Carl Von Dem Bussche Garcia & Ortiz . P.A. US Managed Care Services LLC Amalie Oil Company Sherlog Group, Inc. Maxco Supply, Inc. Fischbach Land Company LLC John J. Jerue Truck Broker, Inc. The Prudential Foundation Matching Gifts Tropicana Manufacturing Company RCS Company of Tampa, Inc. Main Street Produce Patterson Companies Mr. Byron Donalds Sonoco CMR Construction and Roofing St. Augustine of Canterbury Episcopal Church The Education Foundation of Collier County Mr. Stephen H. Mahle Dr. and Mrs. Fritz M. Roka American Institute of Chemical Engineers Baldwin Krystyn Sherman Prager Metis CPAs, LLC West Coast Tomato, Inc. Foley & Lardner LLP Mr. and Mrs. Daniel P. Behuniak Carden & Associates Mrs. and Mr. Ruth E. Million Howard Fertilizer & Chemical Driscoll Strawberry Associates Ms. Jan Hyman Mr. and Mrs. Douglas Graybill James Irrigation Everglades Equipment Group Reservoir Bar, Inc. Covill McShane Family Fund Highland Precision Agriculture, LLC Indian River Community Foundation Dr. Susan E. Halbert Mr. and Mrs. Patrick Leary St. John United Methodist Church TriEst Ag Group, Inc. Mr. and Ms. Thomas MacDonald Champion For Children Foundation

Hope Fund For Children of Southshore Inc.

YourCause, LLC Florida Strawberry Festival, Inc. United States Sugar Corporation Collier Enterprises Management, Inc. Procacci Brothers Sales Corp. Branch Banking and Trust Company/McGriff Insurance Services Naples Heritage Golf & Country Club Lakeshore Learning Materials Complete Restaurant Equipment National Educational Systems, Inc. Florida Gulf Coast University Foundation The Royal Foundation, Inc. Mr. and Mrs. Art and Teresa Craig Clark Family Fund Ms. Mary P. Graves Consolidated Citrus Ltd Partnership DiMare Company Ms. Medora Krome Mr. James Cavaliere Mr. and Ms. Robert L. Reed Ms. Anne Hunt Phillips Six Ls Packing Company, Inc Guardian Life Insurance Company Royal Interpack of North America, Inc. Ms. Julie C. Wooley Plymouth Congregational Church

\$500 - \$999 Florida Farm Bureau Enfamilia, Inc. PGIM REF Agriculture Finance Southern Gardens Citrus Holding, Corp Ms. Sherry Cox Probinsky, Chavez & Cole Mr. Morris J. Weinberg and Ms. Rosemary Armstrong Fryed Egg Productions Pound Ridge Community Church **Dundee Citrus Growers Association** Ms. Barbara Rollason Miami Foundation Dade City Learning Center Arley Therapy Services LLC Mr. and Mrs. Rick Ward Pretty Island Managment Co. DBA Rock Creek RV Resort Crowley Customized Brokers Livingston's Air, Inc. Cutrale Citrus Juices Jarrett-Scott Ford Hillsborough County Sheriff's Office Wedgworth Farms Ms. Marilyn Schambach Mr. and Mrs. Charles W. Talcott Florida Citrus Mutual Mr. and Mrs. Robert V. Rupp Mr. Albert Silva Ms. Ruth Moore DeBartolo Family Foundation Mr. and Mrs. Salvador Robles de Melendez, Ph.D. Hillsborough County Farm Bureau Wal-Mart Mr. Paul DiMare Konica Minolta Business Solutions U.S.A. Mr. and Mrs. Michael D. Rhoads Mr. and Mrs. Richard L. Hanas Mary & Bob Sierra Family Foundation, Inc. AG Labor LLC Mr. and Mrs. Mark Yaffe SAD Foundation Ms. Doreen Bray Jovce and Reves Law Firm, P.A. Chalmers & Co.

Greater Tampa Bowling Association

Mr. Branshaw and Mrs. Sharoky

Mr. and Ms. Joseph Lopez

Sulzer Inc. Nathel & Nathel, Inc. Mr. and Mrs. Paul R. Moore Total Quality Logistics Temp.Labor, LLC JLC Farms, Inc. Florida Insurance Center Ms. Robin Moch Mr. and Mrs. Jim Erb Mr and Ms. Douglas Titus Mr. Ray Rollyson H2A Workforce & Consulting LLC Integrated Graphics Saunders Real Estate Council-Oxford, Inc Handy Can Sanitation Services Mrs. Erika Rachal G & D Farms Wheeler Farms, Inc Canningham and Eliot Family Fund

\$250 - \$499

Central Florida Charter Athletic League Ms. Misty Smith Ms. Sharon K. Lillis Mr. and Mrs. Jeff Ralph Mr. and Mrs. Dean Young Hunter Business Law Mr. Malcolm L. Greeno DiMare Fresh Produce, Inc. Mr. and Mrs. Robert Bridges ITW GSE. Inc. US Sugar Corporation DeSoto County Literacy Council, Inc. The Royal Companies Ms. Priscilla Lee Mr. Mauricio Aguirre Fred's Award World Mr. and Mrs. Lee N. Blatt Ms. Natalie Jackson Mr. and Mrs. Charles Caito Mr. and Mrs. Michael Simon Sega Drywall, Inc. Sifuentes Farms, Inc. Primus Auditing Group, Inc. Ms. Leticia Gonzalez **Anonymous Donors** Carraway Consulting Constructive Playthings Apex Data Solutions, LCC Mr. Richard W. Pringle, P.A. Mr. and Mrs. Abel Vargas Network for Good Mightycause Mr. Francis Van Houten Ms. Kathleen Gunn Mr. and Ms. Seth M. Schimmel Body Shapers of Tampa Bay, Inc. GFWV Woman's Club of New Tampa Marco Office Supply, Furnture and Printing Incd Mr. and Ms. Lars Houmann Mr. David and Carolyn Duda Mr. and Mrs. Palmer B. Weeks Jr. Mr. and Mrs. Fred B. Clayton Rotary Club - Plant City Florida Safari Adventure Inc. Cleverex Systems, Inc. Mr. Paul V. Tateo Ms. Debra Reynolds Mr. James Roberts Ms. Chervl Axelson Community Foundation of Collier County Reverend Frank S. Denton Mr. Cornelius P. Cacho

Our Financials

Statements of Functional Expenses Year ended June 30, 2019

(with summarized comparative totals for 2018)

| | P | rograms | | General and Support | | pport | | Combined Totals | | |
|------------------------------------|------------------------|------------|------|---------------------|-------------|---------|------|-----------------|------|------------|
| | Total Program Services | | | | Fundraising | | 2019 | | 2018 | |
| | | | | | | | | | | |
| Personnel costs | | | | | | | | | | |
| Salaries | \$ | 38,438,629 | \$: | 3,801,764 | \$ | 119,513 | \$ | 42,359,906 | \$ | 40,739,233 |
| Payroll taxes and fringe benefits | | 10,224,295 | | 856,809 | | 23,551 | \$ | 11,104,655 | | 10,801,590 |
| Total personnel costs | \$ | 48,662,924 | | 4,658,573 | | 143,064 | \$ | 53,464,561 | | 51,540,823 |
| Contracted services | | | | | | | | | | |
| Child care services | | 1,938,409 | | - | | - | \$ | 1,938,409 | | 1,894,379 |
| Other | | 323,797 | | 79,130 | | 22,900 | \$ | 425,827 | | 400,293 |
| Food | | 1,716,769 | | - | | - | \$ | 1,716,769 | | 1,713,938 |
| Supplies* | | 1,996,056 | | 140,761 | | 365 | \$ | 2,137,182 | | 1,954,386 |
| Consumable equipment | | 1,111,188 | | 60,357 | | 5,033 | \$ | 1,176,578 | | 933,105 |
| Transportation | | 659,882 | | 59,990 | | - | \$ | 719,872 | | 727,176 |
| Out of state travel | | 16,253 | | 41,879 | | - | \$ | 58,132 | | 102,361 |
| Occupancy costs | | 4,535,481 | | 614,006 | | 708 | \$ | 5,150,195 | | 4,900,401 |
| Donated space | | 3,456,134 | | - | | - | \$ | 3,456,134 | | 3,443,175 |
| In state travel | | 280,780 | | 104,841 | | 8,848 | \$ | 394,469 | | 383,965 |
| Health services | | 197,839 | | 37,313 | | - | \$ | 235,152 | | 201,699 |
| Interest | | - | | 189,728 | | - | \$ | 189,728 | | 161,956 |
| Conferences and workshops | | 873,942 | | 65,677 | | 2,419 | \$ | 942,038 | | 819,582 |
| Direct costs of fundraising events | | - | | - | | 140,083 | \$ | 140,083 | | 116,424 |
| Scholarships | | 20,000 | | - | | - | \$ | 20,000 | | 18,000 |
| Other expenses | | 764,939 | | 326,748 | | 14,352 | \$ | 1,106,039 | | 1,427,740 |
| Professional fees | | 17,894 | | 325,766 | | - | \$ | 343,660 | | 242,917 |
| Repairs and maintenance | | 275,134 | | 42,466 | | 270 | \$ | 317,870 | | 336,762 |
| Depreciation | | 1,637,540 | | 1,404,023 | | - | \$ | 3,041,563 | | 3,160,252 |
| Data processing | | 329,688 | | 29,983 | | - | \$ | 359,671 | | 376,521 |
| Uncollected child care fees | | - | | 3,767 | | - | \$ | 3,767 | | 2,845 |
| Totals | \$ | 68,814,649 | \$ 8 | 8,185,008 | \$ | 338,042 | \$ | 77,337,699 | \$ | 74,858,700 |

| | Without Donor | With Donor | Combined Totals | |
|--|---------------|--------------|-----------------|--------------|
| | Restrictions | Restrictions | 2019 | 2018 |
| Assets | | | | |
| Current assets | | | | |
| Cash and cash equivalents | \$ 2,507,027 | \$ 147,041 | \$ 2,654,068 | \$ 2,732,885 |
| Accounts receivable - grants | 3,950,161 | | 3,950,161 | 3,684,319 |
| - other | 5,380 | | 5,380 | 25,514 |
| - school boards | 501,573 | | 501,573 | 479,053 |
| Prepaid expenses and other current assets | 825,043 | | 825,043 | 811,112 |
| Total current assets | 7,789,184 | 147,041 | 7,936,225 | 7,732,883 |
| Property and equipment | 13,215,365 | 7,231,201 | 20,446,566 | 22,478,171 |
| Deposits and other assets | | | | |
| Cash - sinking fund | 937,968 | | 937,968 | 940,033 |
| Cash set aside for - | | | | |
| Future health insurance claims | 2,502,337 | | 2,502,337 | 397,153 |
| Building and utility deposits | 66,738 | | 66,738 | 68,133 |
| Donated rental property | 125,000 | | 125,000 | 125,000 |
| Total assets | \$ 24,636,592 | \$ 7,378,242 | \$32,014,834 | \$31,741,373 |
| Liabilities and net assets | | | | |
| Liabilities | | | | |
| Current liabilities | | | | |
| Accounts payable and accrued expenses | \$ 2,007,396 | | \$ 2,007,396 | \$ 1,935,560 |
| Accrued payroll, vacation, sick leave and other expenses | 5,861,299 | | 5,861,299 | 3,595,018 |
| Advances from funding agencies | 581,412 | | 581,412 | 733,082 |
| Due to IUNC | 526,708 | | 526,708 | 0 |
| Current portion of long-term debt | 413,746 | | 413,746 | 385,808 |
| Total current liabilities | 9,390,561 | | 9,390,561 | 6,649,468 |
| Long-term debt, less current portion | 5,320,701 | | 5,320,701 | 5,731,836 |
| Total liabilities | 14,711,262 | | 14,711,262 | 12,381,304 |
| Net Assets | | | | |
| Board designated reserve for future health insurance cl | | | 2,502,337 | 397,153 |
| Other net assets | 7,422,993 | \$ 7,378,242 | 14,801,235 | 18,962,916 |
| Total Net Assets | 9,925,330 | 7,378,242 | 17,303,572 | 19,360,069 |
| Total liabilities and net assets | \$ 24,636,592 | \$ 7,378,242 | \$32,014,834 | \$31,741,373 |

Statements of Financial Position

Year ended June 30, 2019 (with summarized comparative totals for 2018)

Statements of **Activities**

Year ended June 30, 2019 (with summarized comparative totals for 2018)

| | Without Donor | With Donor | Combined Totals | | |
|--|---------------|--------------|-----------------|---------------|--|
| | Restrictions | Restrictions | 2019 | 2018 | |
| Revenues and Contributions | | | | | |
| Grants - federal, state and local agencies | \$ 63,484,115 | \$ 507,170 | \$ 63,991,285 | \$ 61,233,427 | |
| - counties and municipalities | 178,000 | | 178,000 | 58,000 | |
| - charter schools revenues | 4,619,663 | | 4,619,663 | 4,560,083 | |
| Other revenue | | | | | |
| Child care fees | 761,175 | | 761,175 | 677,835 | |
| Rental Income | 244,290 | | 244,290 | 161,560 | |
| Interest, investment and other income | 113,975 | | 113,975 | 70,663 | |
| Fund raising events | 443,298 | | 443,298 | 383,956 | |
| Hurricane revenue | 35,390 | 147,041 | 182,431 | 951,207 | |
| Contributions - Local | 183,357 | - | 183,357 | 178,212 | |
| - Agriculture | 17,254 | | 17,254 | 34,000 | |
| - United Way | 430,348 | | 430,348 | 401,447 | |
| - Other | 214,913 | | 214,913 | 184,228 | |
| - for Charter Schools | 375,351 | | 375,351 | 481,898 | |
| Donated space, materials and services | 3,511,140 | | 3,511,140 | 3,503,269 | |
| Net assets released from restriction | 1,623,553 | (1,623,553) | - | - | |
| | 76,235,822 | (969,342) | 75,266,480 | 72,879,785 | |
| Functional Expenses | | | | | |
| Program services | 68,814,649 | - | 68,814,649 | 66,857,022 | |
| General and administrative | 8,185,008 | - | 8,185,008 | 7,654,682 | |
| Fund raising | 338,042 | - | 338,042 | 346,996 | |
| | 77,337,699 | - | 77,337,699 | 74,858,700 | |
| Excess (deficiency) of revenues and | | | | | |
| contributions over expenses | (1,101,877) | (969,342) | (2,071,219) | (1,978,915) | |
| Other increases (decreases) in net assets | 14,722 | | 14,722 | 25,402 | |
| Change in net assets | (1,087,155) | (969,342) | (2,056,497) | (1,953,513) | |
| Net assets - beginning of year | 11,012,485 | 8,347,584 | 19,360,069 | 21,313,582 | |
| Net Assets - end of year | \$ 9,925,330 | \$ 7,378,242 | \$ 17,303,572 | \$ 19,360,069 | |



Opening Doors to Opportunities since 1965























